

Bing Jiang

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EMPLOYMENT

Associate Professor of Economics (with tenure), Virginia Military Institute August 2019 – Present
Assistant Professor of Economics, Virginia Military Institute August 2013 – July 2019

EDUCATION

Ph.D., Economics, Emory University August 2013
B.A., Finance, *summa cum laude*, South-Central University for Nationalities, China June 2005

RESEARCH & TEACHING INTERESTS

Behavioral Economics, Experimental Economics, Public Economics, Microeconomics

TEACHING EXPERIENCE

Virginia Military Institute, Department of Economics and Business	August 2013 – Present
Behavioral Economics*	Instructor
International Trade	Instructor
Intermediate Microeconomics	Instructor
Quantitative Tools for Economics & Business	Instructor
Principles of Macroeconomics	Instructor
Principles of Microeconomics	Instructor
Statistics	Instructor
Honors Research in Economics (AY 2017 – 2018, AY 2019 – 2020, AY 2020 – 2021)	Instructor
Independent Research in Economics (Spring 2018, 2020 & 2023, Summer 2020)	Instructor
Emory University, Department of Economics	August 2009 – May 2013
Intermediate Microeconomics	Instructor
Principles of Microeconomics	Instructor
Economic Analysis for Managers, Experimental Economics, Game Theory	Teaching Assistant

* New Course

PUBLICATIONS

“Remembering the Other Fellow: Experimental Insights into Prosocial Preferences on Two Unique US Campuses”, with S.K. Allen. *Applied Economics Letters*, (2024): 1–6.

“Green Self-image Boosts Online Volunteering for Environmental Causes: Experimental Evidence”, with C.M. Capra and Y. Su. *Journal of Behavioral and Experimental Economics*, 110 (2024): 102186.

“An Anger Premium: An Experiment on the Role of Counterpart Emotions in Coordination”, with X. Pan. *Journal of Behavioral and Experimental Economics*, 103 (2023): 101985.

“Do Pledges Lead to More Volunteering? An Experimental Study”, with C.M. Capra and Y. Su. *Economic Inquiry* 60, no. 1 (2022): 87–100.

“Altruistic Self-Concept Mediates the Effects of Personality Traits on Volunteering: Evidence from an Online Experiment”, with C.M. Capra and Y. Su. *Journal of Behavioral and Experimental Economics*, 92 (2021): 101697.

“To Be a Blood Donor or Not to Be? Investigating Institutional and Student Characteristics at a Military College”, with S.K. Allen. *The B.E. Journal of Economic Analysis and Policy* 19, no. 4 (2019).

“Are (Active) Entrepreneurs a Different Breed?”, with C.M. Capra. *Managerial and Decision Economics* 39, no. 6 (2018): 613–628.

“Drive and Confidence Characterize Entrepreneurs”, with C.M. Capra. In Judy Hawkins (Ed.), *Personality Traits and Types: Perceptions, Gender Differences and Impact on Behavior*. Hauppauge, NY: Nova Science Publishers, Inc. (2015): 25–48.

“Can Personality Type Explain Heterogeneity in Probability Distortions?”, with C.M. Capra, J.B. Engelmann and G.S. Berns. *Journal of Neuroscience, Psychology and Economics* 6, no. 3 (2013): 151–166.

WORKING PAPERS

“Donation Decision under Time Pressure” (with Ching-wen Yang*) – *Under Review*

“Are Christians More Forgiving and Less Greedy? Evidence from a Power-to-take Game Experiment”

“False Message, Lying and Coordination”

“Charitable Behavior, Voluntary Actions and Commissioning Decisions: Evidence from Undergraduate Students at a Military College”

* Student Co-author

HONORS & AWARDS

VMI Jackson-Hope Prize for Excellence in Published Scholarly Work May 2024

VMI Summer Undergraduate Research Institute (SURI) Award Summer 2020

Graduate School Arts and Science Fellowship, Emory University August 2008 – 2013

Honorary Paper Award, 2012 International Association for Research in Economic Psychology Conference September 2012

Graduate Student Award, 2012 Southern Economic Association (SEA) Meetings November 2012

GRANTS

VMI Jackson-Hope Faculty Development Leave Grant Spring 2022

VMI Faculty Grants-in-Aid of Summer Research May 2015, 2016, 2018 & 2020

VMI Jackson-Hope Funds for Faculty Development – New Research Grant October 2014

CONFERENCES & INVITED PRESENTATIONS

2024 International Conference on Social Dilemmas (ICSD)

2024 International Meeting on Experimental and Behavioral Social Sciences (IMEBESS)

2024 VMI ECBU Roberts Research Lunch Workshop

Chinese Economists Society (CES) Annual Conference (2023, 2016, 2012)

2022 Science of Philanthropy Initiative (SPI) Conference

2021 Western Economic Association International (WEAI) Virtual Conference (Session Chair)

Southern Economic Association (SEA) Annual Meetings (2021, 2019, 2018, 2016, 2014, 2013, 2012, 2010)

2020 Economic Science Association (ESA) Global Online Around-the-Clock Conference

2019 VMI Brown Bag Seminar

2019 Bogota Experimental Economics Conference

2019 American Economic Association (AEA) Annual Meeting

2018 VMI ECBU Roberts Research Lunch Workshop

North-American Economic Science Association (ESA) Conference (2017, 2012)
 2017 Advances with Field Experiments (AFE) Conference
 2017 Western Economic Association International (WEAI) Annual Conference
 Joint Washing and Lee University/Virginia Military Institute Seminar (2016)
 Lexington Rotary Club (2015)
 2015 Eastern Economic Association (EEA) Annual Conference
 2014 China Meeting of the Econometric Society (CMES)
 Department of Mathematical Economics and Finance at Wuhan University, China (2014)
 2014 International Academy of Business and Economics Winter Conference
 2011 IFREE's Annual Visiting Graduate Students Workshop in Experimental Economics
 2010 Multidisciplinary Decision Science Symposium (Session Chair)
 2009 IAREP and Society for the Advancement of Behavioral Economics (SABE) Joint Conference

WORKSHOPS

2019 Bogota Experimental Economics Workshop
 2013 CSWEP's CeMENT Mentoring Workshop for Junior Faculty

TEACHING CONFERENCES ATTENDED

Annual Economics Teaching Conference at Robert Morris University (2018, 2016, 2015)
 2015 Annual Economics Teaching Conference organized by the National Economics Teaching Association (NETA) and Cengage Learning
 2014 Annual Economics Teaching Workshop at University of North Carolina Wilmington
 2014 Annual Innovation in Pedagogy Summit at University of Virginia

UNDERGRADUATE RESEARCH ADVISING

R. Bradley Wagner 23', *2023 Spring Independent Study Research Project* "The Effect of Religiosity on Pro-Social Behavior in a Power-To-Take Game"
 Ching-wen Yang 21', *VMI ECBU Department Honors Thesis* "Donation Decision under Time Pressure" (Recipient of the *Philpott Awards* for the Most Outstanding Undergraduate Research Paper)
 Ching-wen Yang 21', *2020 VMI Summer Undergraduate Research Institute (SURI) Awarded Project* "Donation Decision under Time Pressure"
 David Zingaro 20', *VMI ECBU Department Honors Thesis* "An Experimental Study of Identity Theft in the Cyber World"
 Christopher Lloyd 20', *2020 Spring Independent Study Research Project* "Religious and Emotional Preferences in an Economic Power-to-Take Experiment"
 Andrew Campo 18', *2018 Spring Independent Study Research Project* "The Political, Economic and Cultural Influences on China's Housing Market"

INSTITUTE & DEPARTMENT SERVICE

Chair, Search Committee (Assistant Professor of Finance)	Spring 2024
Chair, Human Subjects and Animal Use Committee (<i>aka</i> IRB Committee)	2022 – Present
Chair, ECBU Roberts Research Lunch Workshop	2017 – Present
Chair, Watjen ECBU Leadership Development (WELD) – Enrichment Fund Committee	2020 – Present
Chair, AACSB Accreditation – Writing Assessment	2021 – Present
Faculty Advisor, Popular Annual Financial Report	2017 – Present
Founder and Faculty Advisor, International Student Christian Fellowship	2016 – Present
Committees for AACSB Accreditation	2013 – Present
Global Education Committee	2023 – 2024
Committee for Enhanced Learning Environments	2022 – 2023
Library Committee	2021 – 2022
Co-Chair, Human Subjects and Animal Use Committee (<i>aka</i> IRB Committee)	2018 – 2022

Service Committee	2016 – 2021
Watjen ECBU Leadership Development (WELD) Program Committee	2019 – 2020
Committee for Enhanced Learning Environments	2018 – 2019
Human Subjects and Animal Use Committee (<i>aka</i> IRB Committee)	2015 – 2018
Institute Alcohol and Other Drugs Committee	2015 – 2016
Research Committee	2014 – 2015
Defense Advocate, VMI's Honor Court	2014 – 2015
Faculty Advisor, the Entrepreneurship Club	2014 – 2017
Career Services Advisory Group	2013 – 2015
Program Director, VMI Summer Study Abroad in China	2013 – 2014

PROFESSIONAL SERVICE & MEMBERSHIP

Editorial Board Member for *Journal of Economic Science Research*
 Referee for *Journal of Behavioral and Experimental Economics*, *Journal of Business and Economics*,
Managerial and Decision Economics, *Journal of Economic Science Research*
 Organizer, *Economic Science Association (ESA) Sessions at the Southern Economic Association (SEA)*
Annual Meetings
 Liaison for *American Economic Association's CSWEP Committee (Committee on the Status of Women in*
the Economics Profession)

Member of *American Economic Association*, *Economic Science Association*, *Western Economic*
Association International, *Eastern Economic Association*, *Southern Economic Association*, *International*
Academy of Business and Economics, *Association of Christian Economists*, *Chinese Economist Society*,
OMICS International